

# Training Announcement



## ASSERTIVE SUPERVISION

*Practical Approaches to Performance Management*

**FOLSOM** SEPTEMBER 24 - 26, 2019

Hosted by the Folsom Police Department

Tuition \$300 Class Starts at 0800 46 Natoma Street  
POST #9750-12100-019 STC CERTIFIED #5200-046792

This 24-hour workshop is for sworn and civilian law enforcement leads, trainers, coordinators and supervisors. The course is POST and STC certified and appropriate for probation and corrections staff.

*This is also an excellent course for aspiring supervisors*

Let MCA help you develop the knowledge and skills necessary to create a work environment where employees will thrive and how to effectively deal with those employees who are unable or unwilling to perform. Our practical, common sense techniques, gets results without the abuse of power or employee rights. You can hold employees accountable for their job performance and behaviors at work and gain their respect at the same time. You will walk away from this workshop with tools you can use on your very first day back at work.

**In this workshop you will learn how to:**

- Avoid the seven leadership mistakes that demotivate subordinates
- Develop performance standards that make your expectations clear
- Provide effective performance feedback and write meaningful performance evaluations
- Assert your authority while respecting employee's rights
- Understand and apply disciplinary due process
- Confront difficult and resistant employees without losing

### What People Say About This Workshop

*"This class should be mandatory for all new supervisors"...*

-Sergeant Lars Jeffry, Amtrak Police Department

*"As a supervisor this is by far the most useful class I have attended"...*

-Sergeant Scott Thomas, Mountain View Police Department

*"In my 20 years of law enforcement experience I have attended many leadership classes. This workshop was by far the most informative"...*

-Sergeant Bryan Dillard, Lompoc Police Department

## 2019 SCHEDULE

### FRESNO PD

Regional Training Center  
September 10-12

### HUNTINGTON BEACH

Police Department  
September 16-18

### FOLSOM

Police Department  
September 24-26

### CORONA

Police Department  
October 1-3

### COMMERCE

LA HIDTA  
Training Center  
October 15-17

### PLEASANTON

Police Department  
October 28-30

**To Register go to [marinconsultingassoc.com](http://marinconsultingassoc.com)  
For Additional Information Call (209) 452-0067**