



Advancing Excellence in Supervision Since 1976

MARIN CONSULTING
ASSOCIATES

LEADERSHIP TRAINING ASSERTIVE SUPERVISION

Practical Approaches to Performance Management

SALINAS July 22-24, 2026

Hosted by the Monterey County Sheriff's Office

1414 Natividad Rd. Salinas

Class starts July 22nd at 0800

Tuition \$375 POST Certified #9750-12100 STC Certified #5200-46792

This 24-hour workshop is for sworn and civilian law enforcement trainers, leads, supervisors, managers, and is appropriate for probation and corrections staff as well.

This is also an excellent course for aspiring supervisors.

Let MCA help you develop the knowledge and skills necessary to create an environment where your team thrives because of your effective management of those under your supervision who are unable or unwilling to perform. Our practical, common-sense techniques, obtain results without the abuse of power or rights of those in your charge. You can hold employees accountable for their job performance and behaviors and gain their respect at the same time.

Learn how to:

- Build healthy superior-subordinate relationships
- Establish and assert your authority, while respecting employee rights
- Develop performance standards that clearly communicate expectations
- Write objective, clear and accurate performance evaluations
- Implement interventions that effectively correct performance problems
- Confront difficult and resistant employees without losing
- Understand and apply disciplinary due process

What People Say About This Workshop

“This is the only leadership course that has provided actual how to's”

- Jason J. -- Orange County class March 25-26, 2024

“Honest instruction of material; very reality based. The instructor kept my attention all three days.”

- Deana D. – Carlsbad class April 3-5, 2024

MCA also teaches Leadership and Accountability July 20-21 in Salinas. This separate, complementary class helps you become a more influential leader in your organization through the development of effective, appropriate relationships. Learn to lead with influence rather than force.

**To Register go to marinconsulting.us
For Additional Information Call (916) 755-1486**