Advancing Excellence in Supervision Since 1976

MARIN CONSULTING ASSOCIATES

LEADERSHIP & ACCOUNTABILITY

Leading with Influence

Folsom March 15-16, 2027

Hosted by the Folsom Police Department

46 Natoma St. **(Be sure to download the parking map)** **Class Starts March 15th at 0800**

Tuition $250 **POST Plan IV # 9750-10040** **STC Certified #5200-49832**

This 16-hour workshop is for **sworn and civilian** law enforcement leaders at all levels. This includes leads, trainers, supervisors, managers, and command staff. The course is POST and STC certified and appropriate for probation and corrections staff.

This is also an excellent course for aspiring supervisors

This workshop is about becoming a more influential leader in your organization, through the development of effective workplace relationships. It is these relationships, up and down the chain of command, that define good leadership and foster a healthy and collaborative work environment. Influential leaders understand that people who willingly follow a leader are happier, healthier and more productive at work than those who are simply forced to comply. Let us help you become the leader people want to follow.

In this workshop you will learn how to:

- Create an environment that promotes employee wellness and enhances your organization's ability to attract and retain quality employees.
- Identify and mitigate the aspects of organizational culture that cause dysfunction in your agency.
- Maintain mental resilience by eliminating destructive beliefs and habits.
- Build effective workplace relationships, forge alliances and expand your networks.
- Navigate office politics.
- Get the support of your superiors and manage difficult bosses.
- Expand your influence by increasing your visibility.

What People Say About This Workshop

"It forced me to acknowledge issues within my own department and makes me want to be a better and more effective leader."
-Jeana C. Orange County class March 25-26

"The best part is the active participation of students. This facilitates engagement and real-life examples which makes it 100% applicable to our positions."
-Melissa M. Corona PD class April 29-30

MCA also teaches Assertive Supervision Mar 17-19, 2027, at the Folsom Police Dept. This separate, complementary class, focuses on techniques to better manage the poor-performing and/or problem employee.

Register today at: marinconsulting.us
Learn to Lead with Confidence, Accountability, and Respect.
For Additional Information Call (916) 755-1486

Folsom PD Parking Map

Please park in the parallel spaces on the side of the PD.
Overflow parking is behind the City Hall (yellow areas)

DO NOT park in the Senior Center parking lot (red areas)

Unless you need Handicap access, please **DO NOT park in front of the PD (red areas)**



Thank you

- The Folsom Police Training Division